GapLeap/Analysis

Instant Scope & Justification

IF NOT FIXED...

IF FIXED...

GAP — The difference between where we are and where we would like to be...

WHY NOT FIXED YET?

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2. IF NOT FIXED...

IMPORTANT
- Each participant to independently write on stickies what they believe will occur if the GAP is NOT fixed
- Only use complete sentences (no bullet points are allowed!)
- Once you have posted all the ideas, sequence them from top to bottom so that they 'tell a story' and read them out to the participants

3. IF FIXED...

IMPORTANT
- Each participant to independently write on stickies what they believe will occur if the GAP is fixed
- Only use complete sentences (no bullet points are allowed!)
- Once you have posted all the ideas, sequence them from top to bottom so that they 'tell a story' and read them out to the participants

1. GAP

The difference between where we are and where we would like to be...

IMPORTANT
1. Only use complete sentences (no bullet points are allowed!)
2. Make sure that this is a real GAP It should not say for example "We need to...

IMPORTANT
- Each participant to independently write on stickies, why they believe it has not yet been fixed
- Only use complete sentences (no bullet points are allowed!)
- Once you have posted all the ideas, sequence them from left to right so that the stickies with the biggest effect or which will require the least effort to resolve, are further to the left

IMPORTANT
5. Select an appropriate timescale and assign a Cost or Revenue value to each and every sticky taking care not to double count opposites
6. Calculate the VALUE AT STAKE - which is the absolute difference between the sum of the 'If not fixed' and 'If fixed' stickies
7. Compare this value to the cost of fixing the GAP

4. WHY NOT FIXED YET?

PENTACLE

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